

Infrastructure Setup & Management

Airline engaged us to setup their infrastructure-related business technologies

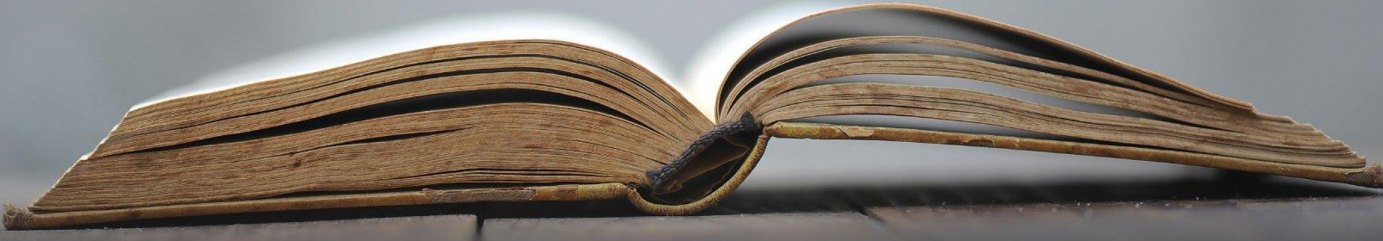
Client Background

1. Client is an airline that was looking to design and deploy its infrastructure (Infrastructure as a Service) including an on-premise data center, and telecommunications equipment
2. The client was looking to deploy all its infrastructure within three months across all operational locations

Client Issue

1. The client was looking for an accelerated deployment of its IT infrastructure including servers, end user computing, storage, and telecommunications (Local and Wide Area Networks/SDWAN)
2. The Client did not have a fully dedicated IT staff to support infrastructure setup, delivery and management
3. The Company also wanted to focus on their core strengths which was to fly passengers, rather than running an internal IT shop

The client engaged **BlueAngle** to setup its infrastructure operations.



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BlueAngle Solution

1. We leveraged our relationships with our partners to assist the client procure end user devices. From an end user perspective, we deployed Desktop as a Service (DaaS) for 40% of the company's end users
2. Our delivery included configuration of servers and storage, network security implementation, Wide Area Network setup, cabling and Voice over Internet Protocol (VoIP) implementation
3. We also setup a cloud-based data center for the client and helped them re-architect and migrate ~70 applications that were not cloud-native.

Impact / Value Delivered

1. We delivered all aspects of the engagement within three months, and deployed SDWANs and to all operational locations
2. The client saved 20% of one-time costs by our deployment of a DaaS solution versus outright purchase of laptops. Additional costs savings were realized by virtualizing their server infrastructure
3. The customer was satisfied with our delivery and single-sourced infrastructure management, operations and helpdesk support to us. We became a managed services provider, helping them manage their IT enablement