



Business & Financial Reporting

Pharmaceutical company looking to improve operational reporting through its ERP deployment

Client Background

1. Our client is a pharmaceutical firm looking to implement a solution to help them consolidate financial reporting
2. The client had four subsidiaries with different legal entities running four separate ERP systems
3. Client is a public company and is obligated to meet reporting requirements of a public company

Client Issue

1. Use of four separate ERP systems (all of them were heavily customized) made it difficult for the company to report financials at a consolidated level
2. Options to implement middle to top market financial consolidation applications was too expensive for the client and, as a result, was not in consideration

The client engaged **BlueAngle** to identify a solution for consolidated financial and business reporting for a public company. Previous public reports were exported into Excel and manipulated in Excel



Business Applications

Automation of select business processes in back-office functions – Finance and HR

Action / BlueAngle Solution

1. We analyzed commercial off-the-shelf applications that supported the level of reporting functionality and analytics required by the client
2. **BlueAngle** also implemented MS Dynamics NAV (consolidating three ERP systems) and Sage 100 for the client and implemented a separate system (integrated to NAV and Sage 100) for financial consolidation
3. The custom developed tool was hosted in **AngleCloud** (our cloud-based service), which accelerated deployment to the client and reduced implementation costs
4. The implementation (consolidated ERP and financial reporting) took 10 months to complete.

Impact / Value Delivered

1. The client successfully automated the entire business and financial reporting process. It was able to close its books in four days, based on the capabilities of the ancillary applications that we deployed for business reporting
2. The client also had the flexibility to run specific operational reports out of NAV and ran financial reports (including analytics and generating dashboards) out the newly implemented financial consolidation tool