



## ERP Implementation

Construction client looking to implement Microsoft Dynamics 365 for its operations

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### Client Background

A construction company was looking to implement Microsoft Dynamics 365 to replace its existing Sage 100 ERP. The client was looking to use Dynamics 365 to manage its financials (A/P, A/R, Fixed Assets, Tax and Cash Management, G/L), business and financial reporting, operations (fleet maintenance, job scheduling and tracking) and business intelligence

### Client Issues

1. The company recently acquired another construction outfit and was looking to scale through an acquisition strategy.
2. Existing ERP system was not going to provide them with the desired functionality required when they doubled in size.
3. Several manual workarounds were used for business operations, leading to highly inefficient operations and high costs.



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### BlueAngle Solution

We assisted the client with the entire implementation of Microsoft Dynamics 365. Our work involved:

1. Business process mapping
2. Diagnostics, blueprinting, analysis, design, and development of the ERP
3. Testing and pilot
4. Go Live, change management and user training
5. Post go-live support and improvements e.g., form and report definition and generation, issue resolution, quality control, integration with other internal applications, etc.
6. On-going support for the application and upgrade services

### Impact / Value Delivered

The client successfully implemented Microsoft Dynamics 365. The solution has been running for the last eight months and has provided the company with the results that were anticipated.